

CSG Simple Prompts

LIFESPAN

ARE YOU A STARTUP?

ESTABLISHED FOR AT
LEAST A FEW YEARS?

EXISTED FOR 5+?

INFRASTRUCTURE

ARE YOU STILL ESTABLISHING
DATABASES AND PROCEDURES?

DO YOU HAVE SOME EXISTING
SYSTEMS, BUT THEY AREN'T FULLY
UTILIZED OR UNDERSTOOD BY THE
FULL TEAM?

HAVE YOU BEEN USING THE SAME
EXACT SYSTEMS AND PROCEDURES FOR
YEARS? ARE YOU POSSIBLY
UNDERUTILIZING EXISTING
RESOURCES?

FUNDING

ARE YOU DOING ANY CONSISTENT
FUNDRAISING?

DO YOU HAVE CONSISTENT
FUNDRAISING, BUT HAVEN'T REALLY
ESTABLISHED GOALS OR STRATEGIES
AROUND IT?

DO YOU HAVE DIVERSE ENOUGH
REVENUE STREAMS WITH A
CONSISTENT DONOR BASE? DOES
YOUR BUDGET OUTPERFORM YOUR
DREAMS?

TRUST

IS THE TEAM STILL GETTING TO
KNOW AND TRUST EACH OTHER?

IS THERE TRUST BUT MAYBE STILL
SOME MISCOMMUNICATION
ISSUES?

IS THERE TRUST BETWEEN YOUR
ORGANIZATION AND THE
COMMUNITY YOU SERVE?

STRUCTURE

DOES YOUR ORGANIZATION HAVE ANY
STRUCTURE IN PLACE?

IS YOUR EXISTING STRUCTURE
CONFUSING AND MAYBE A LITTLE TOO
RIGID FOR REAL TEAM
COLLABORATION?

IS YOUR TEAM EXPERIENCING BURNOUT
AND WEARING TOO MANY HATS? DOES
STAFF FEEL UNDERUTILIZED? DOES
YOUR TEAM REFLECT THE COMMUNITY
YOU SERVE?

WORK STYLE

IS YOUR TEAM CONSTANTLY PUTTING
OUT FIRES?

ARE YOU STARTING TO ANTICIPATE
THE FIRES?

DO YOU HAVE A COLLABORATIVE
PROJECT MANAGEMENT SYSTEM THAT
ALLOWS THE TEAM TO BE REACTIVE,
FLEXIBLE, AND FORWARD
THINKING?

BASIC INDICATORS GUIDE

THIS IS MEANT TO BE A PROMPT FOR GUIDING THE CONVERSATION. DOES YOUR ORGANIZATION ANSWER YES TO A PARTICULAR ONE? THE FIRST QUESTION IS MORE INDICATIVE OF A "CREATE" STAGE, THE SECOND QUESTION MORE INDICATIVE OF A "SUSTAIN" STAGE, AND THE THIRD QUESTION MORE INDICATIVE OF A "GROW" STAGE.